Technical sales (f/m/d)

LET'S CREATE YOUR NEXT SYSTEM

Haptics. Displays. Computers. Motors.

High-quality technical components, professional system solutions and a cooperative relationship – that's what our customers and suppliers appreciate about us. Since 2001, we are offering drive technology, industrial computers as well as display & touch solutions competence to our industrial customers, incorporating know-how and extensive customization options.

We are a dynamic team of visionaries, tacklers and implementers and always take the „next step" for our customers, partners and colleagues. To enlarge our team, we are looking for an employee for technical sales (f/m/d) for the area of embedded computers to start as soon as possible. Location: Vienna, Vorchdorf or Kottingbrunn. www.nextsystem.at

Your ToDos

- Technical support for our customers in the selection and design of our solutions
- Determination of customer requirements and specification as well as introduction into the sales process
- Support our sales representatives regarding embedded computer solutions
- Application support at customer sites (Europe)
- Analysis of customer problems and development of solutions
- Technical clarification with manufacturers and suppliers, as well as demonstration of our products to customers.
- Supervision of evaluation and pilot projects as well as their support up to series production readiness

Your profile

- Completed technical education (HTL) or studies in the field of electrical engineering, Mechatronics or similar
- Several years of professional experience in technical customer consulting
- Sales and customer orientation, as well as strong conceptual and analytical skills
- Technical knowledge in selection and implementation of embedded computers, advantageous
- Experience in the use of CAD systems, an advantage
- High degree of self-organization, readiness for action as well as distinctive team spirit
- Very good knowledge of German and English
- High willingness to travel, driving license class B necessary

You can expect

- Work in a team-oriented company with a flat hierarchy
- Expect a varied field of activity with a high degree of personal responsibility
- Leaders who recognize your potential and foster your strengths
- After familiarization – assumption of project responsibility incl. project management
- Flexible working hours and possibility to work from home office
- Company car also for private use (company parking are available)
- KV minimum salary of € 2.431,00 gross/month, with **willingness to significantly overpay depending on qualifications and experience.**
- Participation in a performance-based commission model

Ready for the next step?

We are looking forward to your application **myjob@nextsystem.at**